

## Asian Pacific Ferro-Alloys & Steel International Conference

Time: Feb 25th-28th, 2016  
Venue: Hanoi, Vietnam  
Supporter : International Metallurgical Resource Association  
International Ferroalloy Industrial Association  
Vietnam Foundry & Metallurgy Science and Technology Association  
Organizer: [Ferro-Alloys.com](http://Ferro-Alloys.com)  
Sponsor : Masan Resources Hanoi Representative Office

### Dear Members, Respected Entrepreneurs,

Asian Pacific Ferro-Alloys & Steel International Conference, organized by Ferro-Alloys.com, and supported by International Metallurgical Resource Association, International Ferroalloy Industrial Association and Vietnam Foundry & Metallurgy Science and Technology Association, will be held on Feb 25<sup>th</sup>-28<sup>th</sup>, 2016 in Hanoi, Vietnam. The conference theme is to "Developing New Market, Establishing New Channels and Creating New Business". It will include theme speeches, trade negotiation and business visit.

Global steel industry is now facing with a historic moment of difficulties such as low demand, low price, oversupply, shrinking exports, declining profit margin, etc. To solve these problems and promote their sustainable development, international metallurgy raw material enterprises should positively seek new commercial opportunities.

In order to enhance exchange and cooperation between Chinese ferroalloys companies and their overseas counterparts, especially those in Southeastern Asian countries, we are planning to host this event in Hanoi, Vietnam, which will be helpful for enterprises to prevent business risks and grasp cooperation opportunity. Government officials, enterprise's senior executives and specialists of Vietnam, India, South Korea, EC and Japan are invited to attend the conference and deliver speeches on the development trend of international metallurgical industry. The participants will get the latest supply and demand information of ferrosilicon, silicon metal, ferrotungsten and Tungsten ore, manganese ore, silicon manganese, chrome ore, ferrochrome, and other ferroalloys in Asian Pacific region. Furthermore, face-to-face business-matching meeting will be arranged between international traders, suppliers and purchasers for their future cooperation. In addition, we will organize a spot visit to Nuiphao Mining Co. Ltd., the World's largest Tungsten Mine to see how their mine products are exploited and the company is well managed.

We sincerely invite international steel mills, metallurgy raw material and auxiliary material producers, equipment suppliers, traders, import and export companies, and other relevant companies to attend this conference.

### Schedule

**Feb 25th:** registration for whole day, and business matching meeting arranged

**Feb 26th:** Theme speeches, trade negotiation, etc. The planned themes are as follows:

1. How International Economic Development will bring Important Effect on the Raw Material Market?
2. What New Opportunities and Challenges International Steel Industry is Facing with?
3. New Trend of Manganese ore and Chrome ore Price.
4. The Development Prospect of Steel Industry in Southeast Asia Countries.
5. If CAFTA will Bring about Zero Tariff for the Import and Export of Ferro-alloys and Steel Products?
6. What Incentive Policies can be imposed by Foreign-invested Ferro-alloys Enterprises in Vietnam?
7. How do Chinese Ferro-alloys Companies Located at Southwestern Provinces develop Legal Business under the Framework of Chinese and Vietnamese Border-trade Policy?
8. What's the Influence of Vietnamese Transit Trade to Chinese Ferro-alloys sector?
9. The Distribution and Contrast of Global Tungsten Ore Resources by Countries & the Development of Chinese Tungsten industry.

**Feb 27: Business visit and tour (optional and payable)**

**Option 1: Visit to World Largest Mine of Tungsten and back to Hotel on same day (only 40 person limited, need to register first, charge \$50/person )**

**Option 2: Visit Ha Long Bay for one full and half day, and back to Hanoi Airport on Feb 28 noon time. (Minimum 30 people, charge \$235per person)**

**Option 3: Visit Haiphong port and return to Hanoi on the same day (Min 30 people, charge \$50/person)**

Delegate can only choose one visit, seats available against early register .

**Conference charges:**

Including: registration charge, meals, brochures and Simultaneous Interpretation

	<b>On/Before Jan 20th,2016</b>	<b>On/After Jan 20th,2016</b>
Members of Ferro-Alloys.com	<input type="checkbox"/> USD650per	<input type="checkbox"/> USD850 per
Non-members	<input type="checkbox"/> USD850 per	<input type="checkbox"/> USD1,050 per

Become Members of [www.ferro-alloys.com](http://www.ferro-alloys.com) and get members charge rate.

**Promotion and Advertisement Fee**

	Types	Price(USD)
Exhibition	Standard Exhibition Stand (3*2) m <sup>2</sup>	1560
	Brochure stand	800
Advertising on conference book/Magazine	Front Colored Cover	1500
	Back Cover	1280
	Inside Front Cover or Insert One	800
	Inside Back Cover	800
	Inside Color Full Page	560
Others	Brochures Distribution in Delegates	1000
	Bags	
	Propaganda Video	2000
	Company flag(0.8*2m)	300/unit

Note:

Those who cancel attendance before February 15<sup>th</sup> can get 50% of total charge refunded.  
Those who cancel attendance after February 15<sup>th</sup>, no money refunded (with the exception of force majeure)

**Conference Committee**

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